

PROGRESS
EXCHANGE 2013

DISCOVER. DEVELOP. DELIVER.

Progress Pacific: Dive Right In

John Goodson
Chief Product Officer

PROGRESS
EXCHANGE 2013
DISCOVER. DEVELOP. DELIVER.

 **PROGRESS**

Introducing Pacific



What is Pacific?



THE PLATFORM THAT WILL SPARK A THOUSAND IDEAS

Progress **PACIFIC**

APPLICATIONS BORN
FROM YOUR IDEAS.

PROGRESS.com





Susan Houniet
Senior Solution Consultant
Progress



Grant Walmsley
General Manager
CMS Transport Systems





Moulamein

All

Search...



APPLICATIONS

Moulamein

New App

Find Apps

CREATE

New Record...

CALENDAR

Day

Week

Month

RECENT ITEMS

Recycle Bin 1

Dashboard

Loads

Buyers

Growers

Grains



Edit this Page



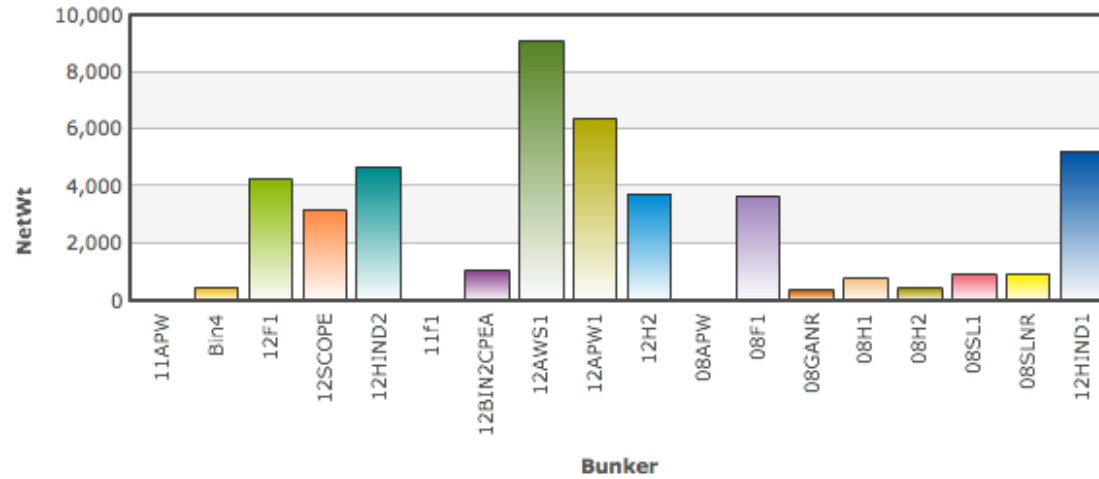
Welcome

New Report

Load Charts



Bunker Wt



Grain Wt



[Home](#)[Active Tickets](#)[Ticket History](#)[Prices](#)[Reports](#)

Grains

The market for food grains is characterized by fairly stable demand throughout the year, and widely fluctuating supply.



Ongoing Tickets

Monitor where your grain is going.



Ticket History

Keep track of your past tickets which contain vital information.



Prices and Bids

View bids and prices posted by buyers.

Grain Storage Application

In most countries grains are among the most important staple foods. However they are produced on a seasonal basis, and in many places there is only one



Platform as a Service



Rapid development

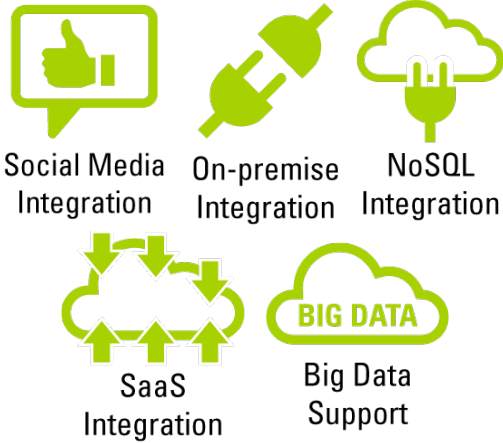


Data driven

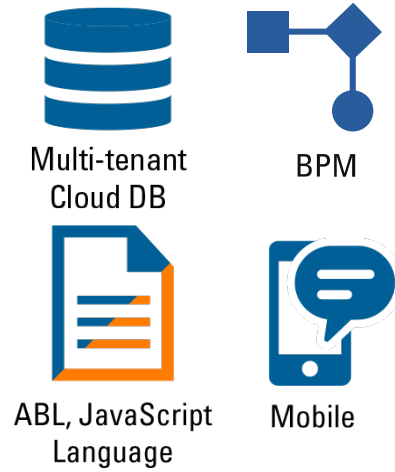


Open standards

PROGRESS DATADIRECT



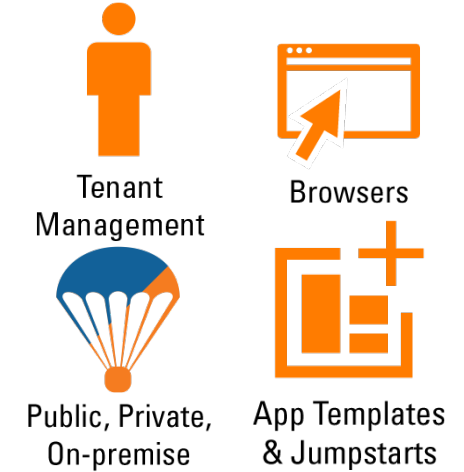
PROGRESS OPENEDGE



PROGRESS CORTICON

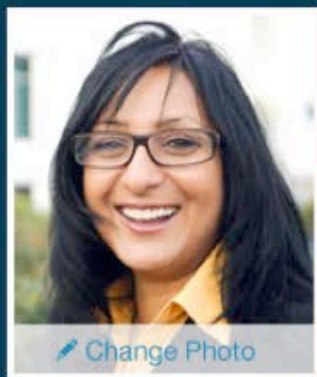


PROGRESS ROLLBASE



COMMUNITY

USER EXPERIENCE



[Change Photo](#)

Nira Portstal

Innovation AppLabs
San Mateo

nira@innovapplabs.com

Sep
30

It's Monday,
Don't worry, Friday is coming!

Get Connected

Join the discussion today and get timely,
expert information on Pacific

[Check out Communities](#)

Rollbase

EVALUATION

 2 Deployed Apps

 47 Users

 0 Online Users

[Build Apps with Rollbase](#)



DataDirect Cloud

EVALUATION

 3 Active Sources

 11 New Sources

[Connect with DataDirect Cloud](#)



Coming Soon

Our new innovation in Data
Integration and Collaboration
will be shown exclusively to
Progress Exchange
attendees on Oct 6-9th.

Are you excited?

[Register for Exchange](#)

Progress Pacific

Progress OpenEdge
Progress DataDirect

Progress Corticon
Progress Rollbase



Social Media
Integration



Community



Tenant
Management



Browsers



Public, Private,
On-premise



Mobile



Multi-tenant
Cloud DB



On-premise
Integration



NoSQL
Integration



SaaS
Integration



Big Data
Support



ABL, JavaScript
Language



Business
Rules



BPM



App Templates
& Jumpstarts

ACCESS

Create in the cloud, deploy in multiple environments, connect to your applications.

DATA

Tap into the most data sources to build automated, context-aware applications.

SPEED

Develop powerful, standards-based business applications with point-and-click tools.

Expanding the OpenEdge Opportunity



The Power of OpenEdge Comes to the Cloud



The Path Forward: OpenEdge Helps Power Pacific



The logo for Progress OpenEdge, featuring a stylized orange starburst icon to the left of the text "PROGRESS" in white and "OpenEdge" in yellow.



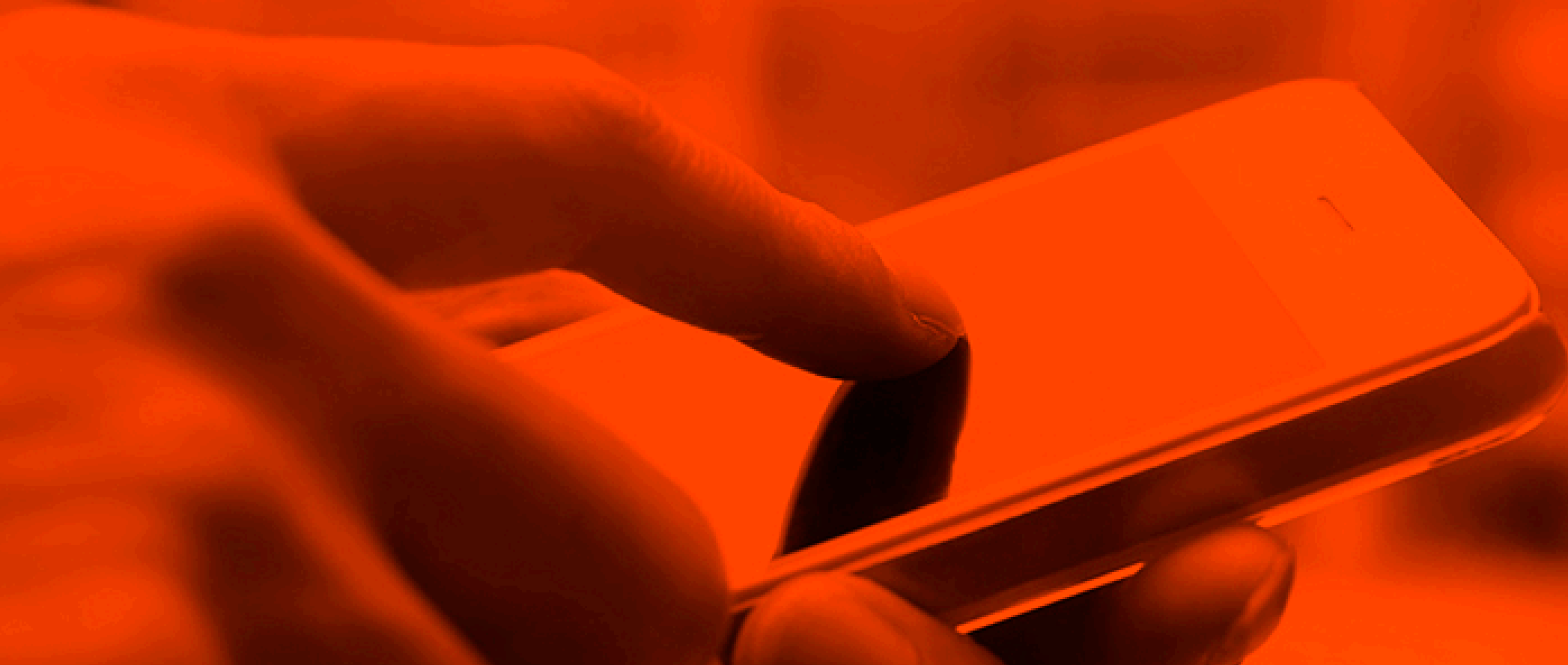
The logo for Progress Rollbase, featuring a stylized orange starburst icon to the left of the text "PROGRESS" in white and "Rollbase" in orange.

The logo for Progress DataDirect, featuring a stylized orange starburst icon to the left of the text "PROGRESS" in white and "DataDirect" in orange.

The logo for Progress Corticon, featuring a stylized orange starburst icon to the left of the text "PROGRESS" in white and "Corticon" in orange.

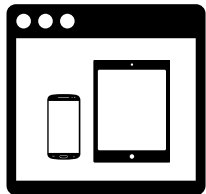
COMMUNITY

The Power of OpenEdge has Gone Mobile



MOBILE APPLICATION DEVELOPMENT

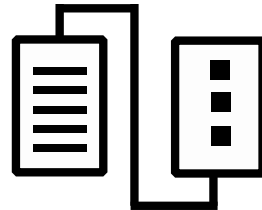
Helping enterprises deliver exceptional mobile user experiences



Mobile App
Builder



Progress
Developer
Studio for
OpenEdge



JavaScript
Data Object

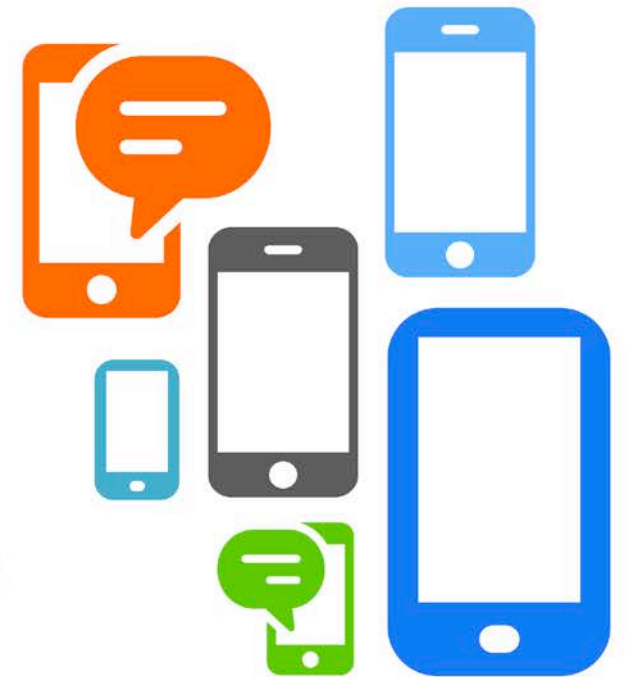
ABL Logic



Hybrid Apps

THE PROGRESS APP DEV CHALLENGE!

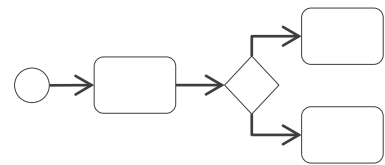
Mobile App Development Contest, sponsored by Progress Software



PROGRESS® OpenEdge® BPM

PROCESS-ORIENTED APPLICATION DEVELOPMENT

Evolve from transaction-oriented to process-centric business applications



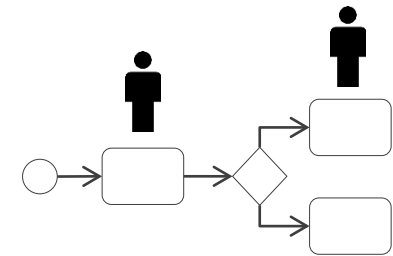
Process
Model



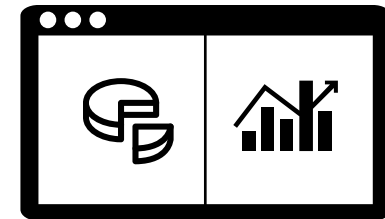
Progress
Developer
Studio for
OpenEdge



Business
Process
Server



Process Execution

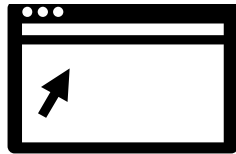


Business Process Portal



BUSINESS RULES MANAGEMENT SYSTEM

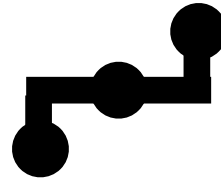
Helping enterprises make faster decisions by managing the business rules that drive their processes



Corticon
Studio



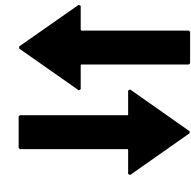
Corticon
Server



Corticon
Enterprise
Data Connector



Corticon
Collaborator



Corticon
BRMS for
OpenEdge

Dramatically Improving the Data Experience



What do we do?

BLISTERING FAST PERFORMANCE

for data-centric applications



What do we do?

SIMPLIFY THE CHAOS

of data-variety explosion



What do we do?

CONNECT THE WORLD
across systems, devices,
applications, and people

DATA INTEGRATION WITH THE MOST IMPORTANT BUSINESS SYSTEMS

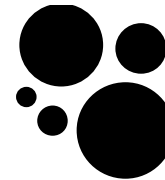
The most compelling user experience of data, driven by performance and reach



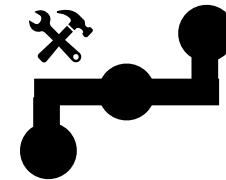
Relational
Databases



SaaS
Application
Data



NoSQL,
NewSQL,
Big Data



Custom
Connectivity

Introducing EasyI



TODAY

No application is an island



To get a full 360° view of the business,
you need data from multiple applications



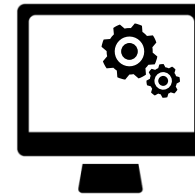
CRM



Marketing
Automation



ERP



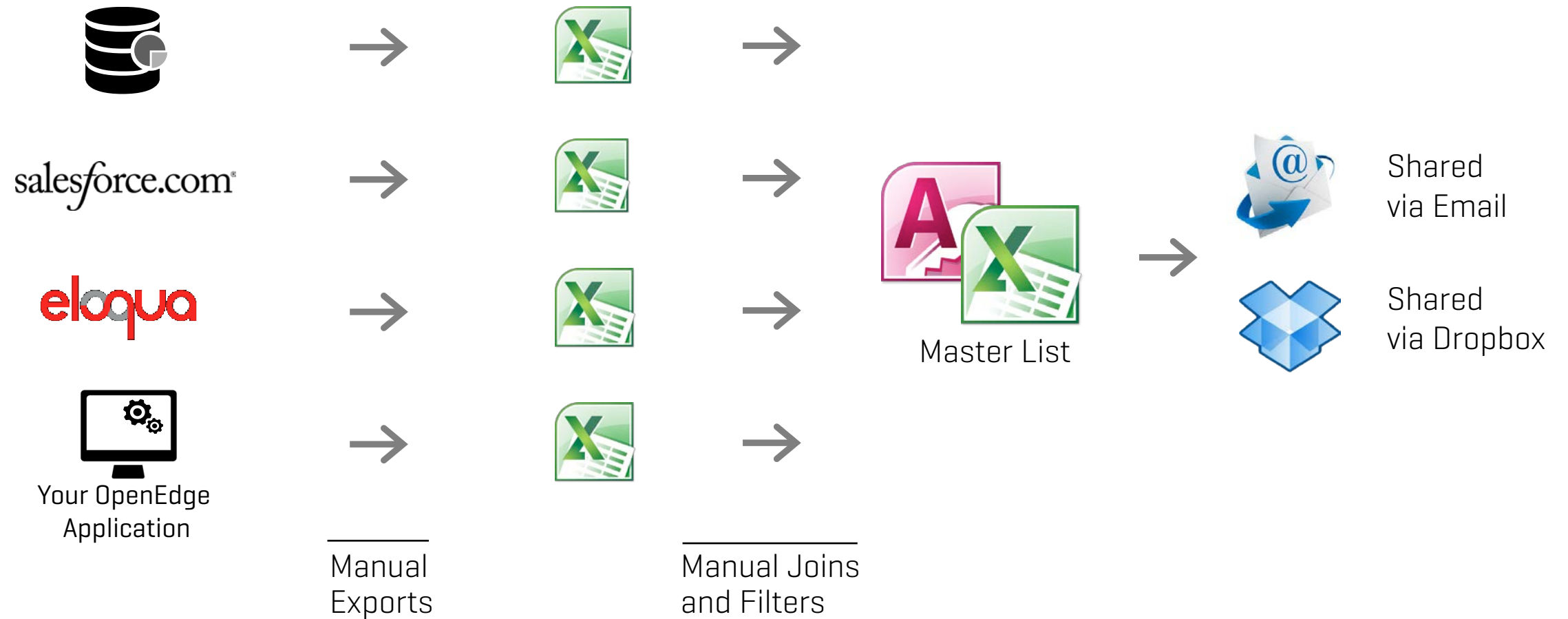
Human
Resources



Financial



How do businesses report on data today?



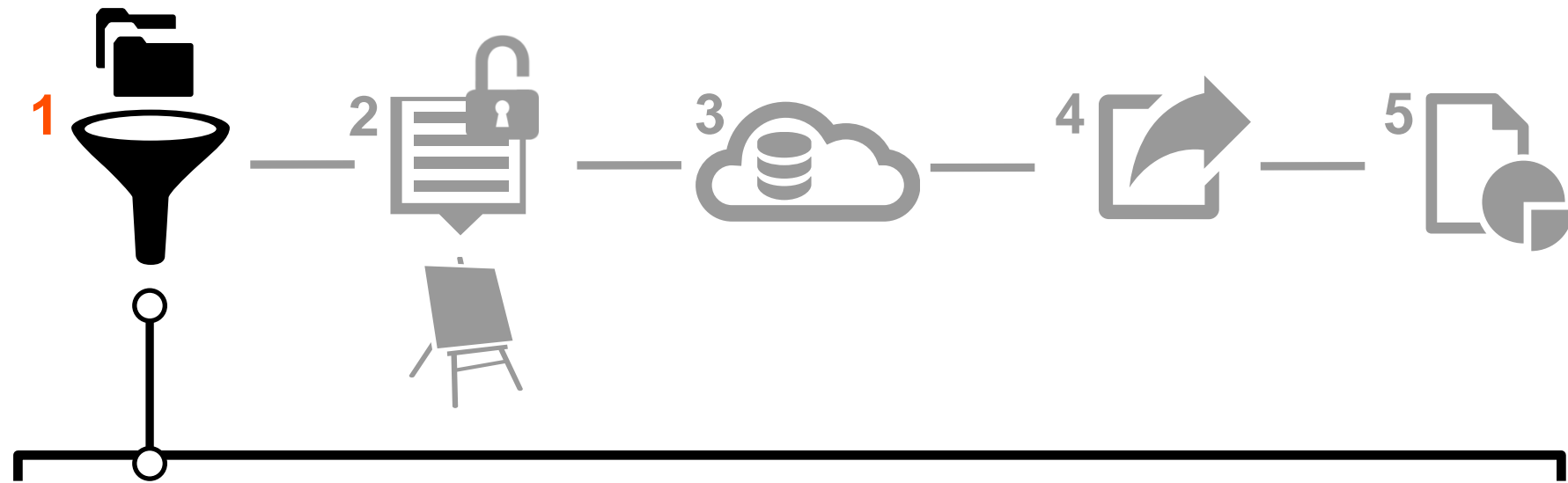
Introducing



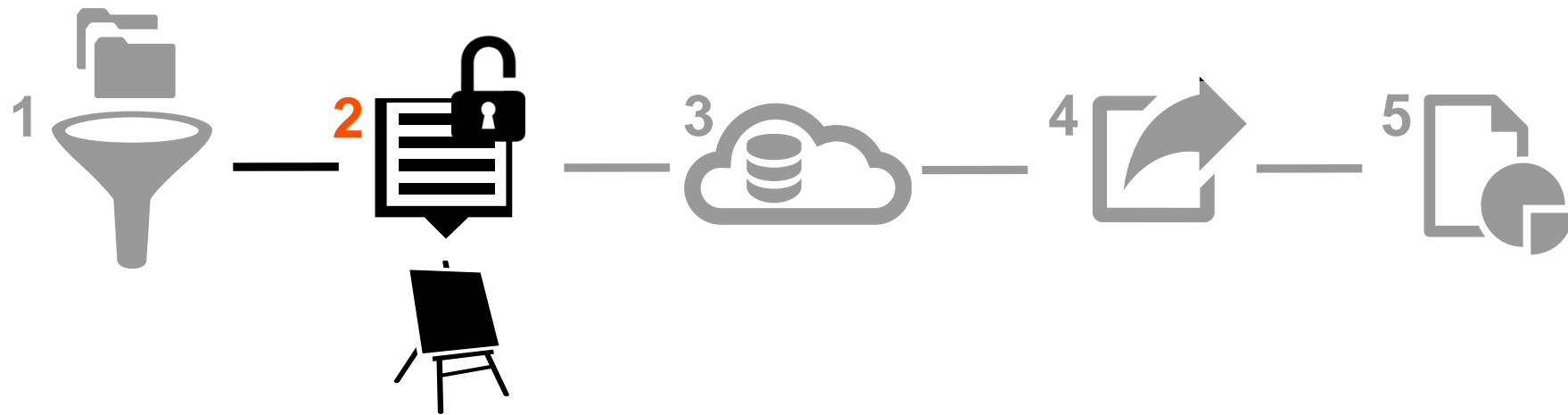
Unite your data. Ignite your business.

Self-Service Data Integration and Collaboration

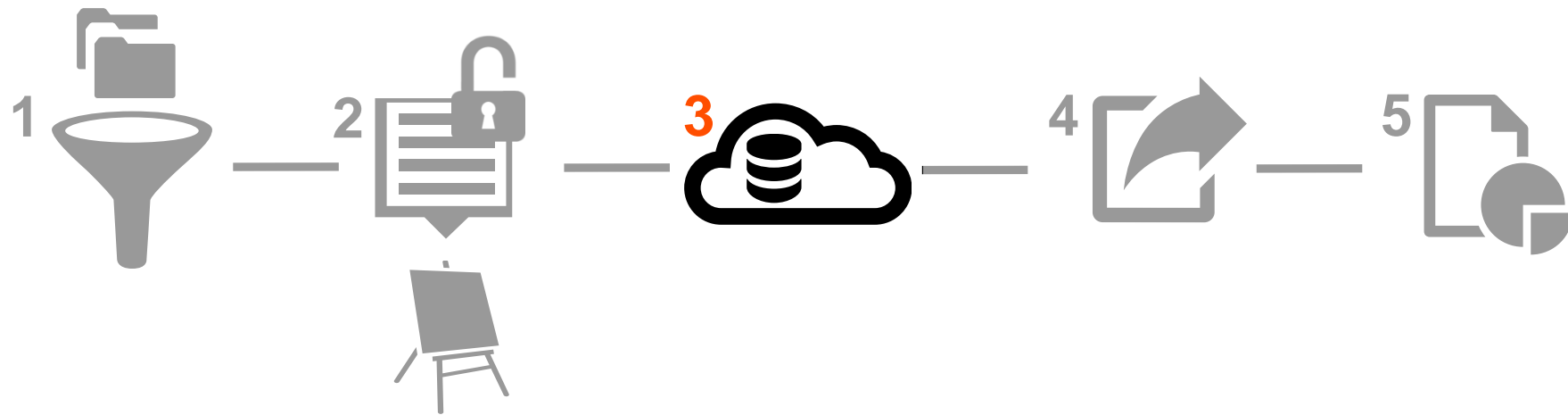
1 CONNECT



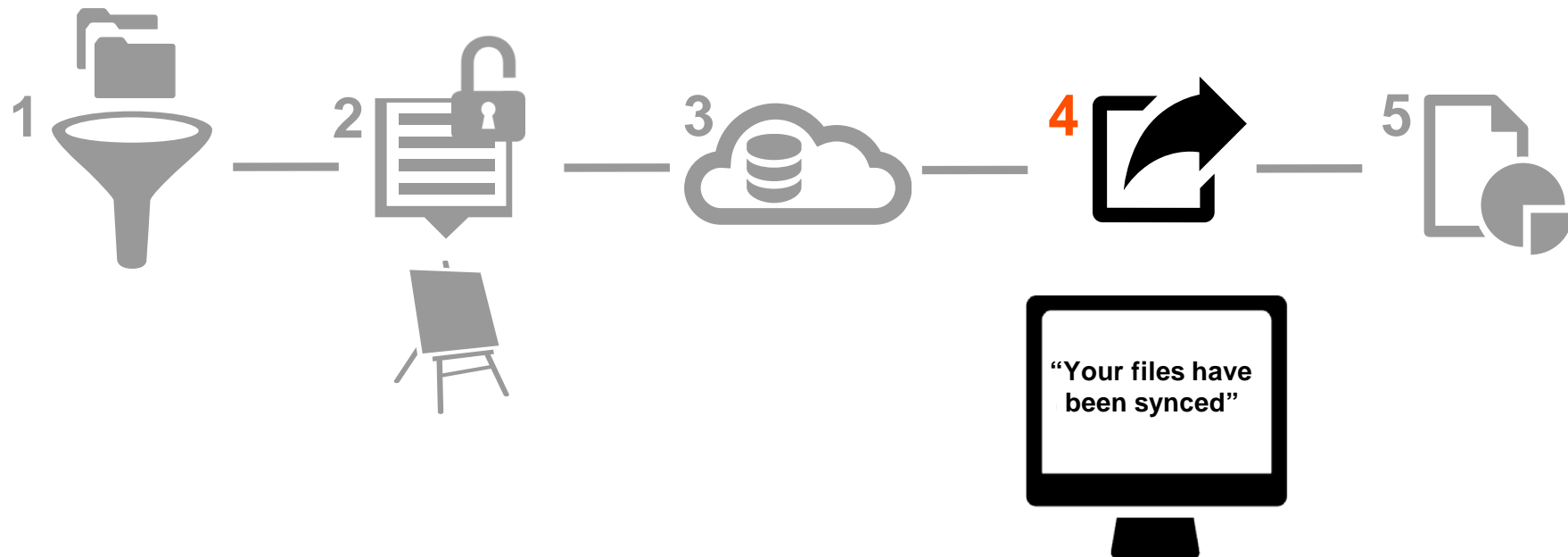
2 COMBINE



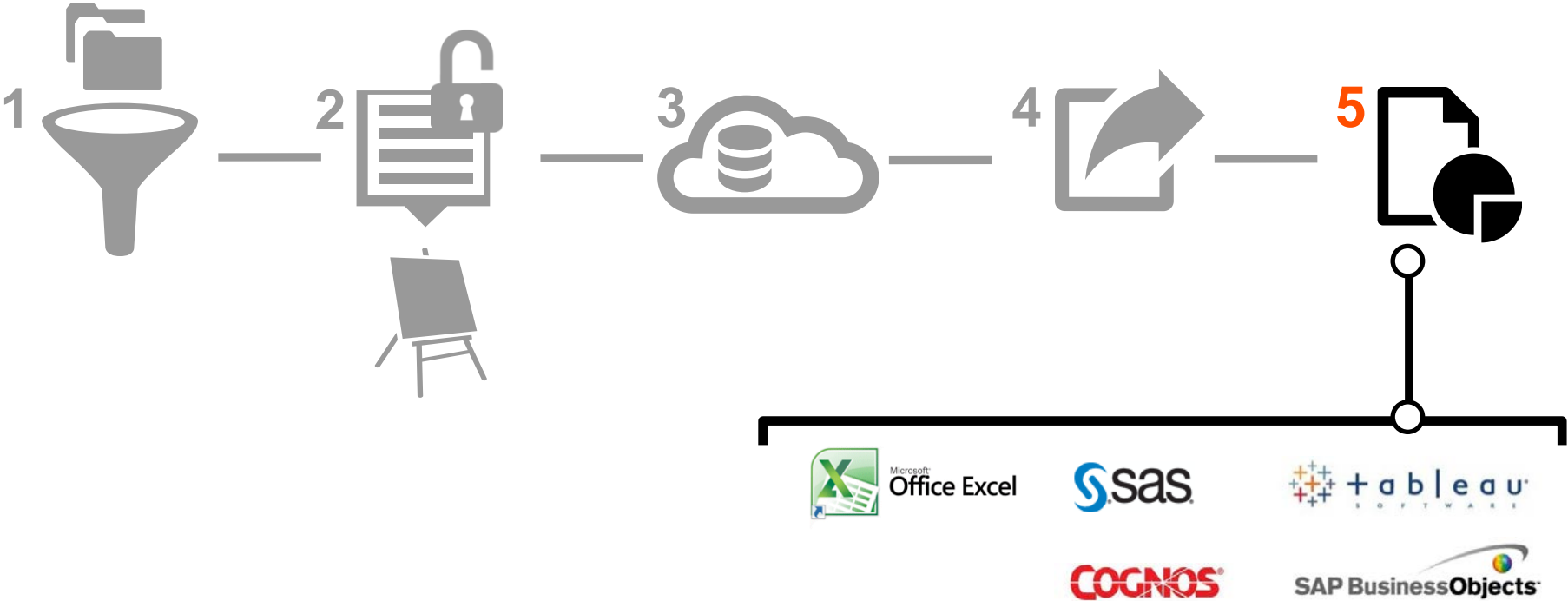
3 STORE



4 SHARE



5 CONSUME



WANT TO SEE WHAT IT WILL LOOK LIKE?



Choose A Template For Your View

Data Sources ▾

- Email Contact List
- Quarterly Spending Report
- Healthcare Status List
- Social Sentiment
- Pipeline Magnitude and Velocity
- Call Center/ Agent Statistics
- Call Center/ Agent Statistics
- Call Center/ Agent Statistics
- Call Center/ Agent Statistics

Email Contact List

Data Sources:

This template combines data from your CRM, Marketing Automation, and Data Warehouse to build a customer list you can use for campaigns or outreach.

Default View Layout:

First Name	Last Name	Business Phone	Email Address	Region	Address	Role	Region	City	State	Country	...
------------	-----------	----------------	---------------	--------	---------	------	--------	------	-------	---------	-----


Choose Template

Templates for common and relevant reports help you get started quickly

Create A Data Set or Choose an Existing Data Set

- salesforce
- eloqua
- HubSpot**
- Marketing
- Finance
- Add Data Source +
- Right Now +
- Microsoft Dynamics +

OR

- Monthly sales allocations
- 2013 Sales leads
- W01NE Inventory Distribution & Track...**
- 
- This report contains the New England based customers of our inventory and shipment system software, going back to 2005. It pulls data from Salesforce, Hubspot, Eloqua and RightNow
- Last loaded at 10:44am on July 9, 2013
- Legacy Customer Email List

Configure your data sources with ease, or choose a past report to clone

Back Continue

Progress Regional Sales Team

[Data Set Name] last loaded at 10:44am on July 9, 2013

↻
Save
▼

Search

Data Model

Sort ▼

▼ Contact

- Account Name
- Department
- Description
- First Name
- Job Role
- Language
- Last Name
- City
- Country
- State/ Province
- Address
- Zip/ Postal Code
- Mobile Phone
- Business Phone
- Title

▼ Account

- Account Designation
- Company Name
- Account Owner
- Account Type
- Active Account

Title ▼	Last Name ▼	First Name ▼	Account...
Regional Rep	Moore	Melissa	Regional
Account Mgr	Jones	Dean	Rep
Account Rep	Wright	Jamie	Account
Regional Rep	Robinson	Matthew	Mgr
Purchaser	Adams	Franklyn D	Account
Marketing Mgr	Lewis	Eric	Rep
Regional Rep	Mitchell	David	Purchaser
Account Mgr	Jackson	Elizabeth	Purchaser
Regional Rep	Brown	Ashley	Marketing
Account Mgr	Clark	Joshua	Mgr
Account Rep	Johnson-Carter	Michelle	Regional
Regional Rep	Scott	James	Rep
Purchaser	Hill	Paul	Account

Preview and customize your report while we load your data into cloud storage

Filter your data using a familiar Microsoft Excel interface

PROGRESS Pacific Hey Srikanth Rangavajhala

Easyl

Progress Regional Sales Team

[Data Set Name] last loaded at 10:44am on July 9, 2013 Refresh Save

Search Title

Data Model

- ▼ Contact
 - Account Name
 - Department
 - Description
 - First Name
 - Job Role
 - Language
 - Last Name
 - City
 - Country
 - State/ Province
 - Address
 - Zip/ Postal Code
 - Mobile Phone
 - Business Phone
 - Title
- ▼ Account
 - Account Designation
 - Company Name
 - Account Owner
 - Account Type

Table:




Last Name	First Name	Account...
Moore	Melissa	Regional
Jones	Dean	Rep
Wright	Jamie	Account
Robinson	Matthew	Mgr
Adams	Franklyn D	Account
Lewis	Eric	Rep
Mitchell	David	Purchaser
Jackson	Elizabeth	Purchaser
Brown	Ashley	Marketing
Clark	Joshua	Mgr
Johnson-Carter	Michelle	Regional
Scott	James	Rep

Filter Menu:

- Rename
- Custom Filter
- Select All
- Account Management
- Account Rep
- Administrator
- Marketing Mgr
- Marketing Rep
- Marketing Rep II
- Regional Rep
- Sales Rep
- Sales Rep II
- Senior Sales Rep
- VP Marketing
- VP Sales

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+ Create a View


-  Views
-  Data Sets
-  Data Sources

Views

Search

NAME	SIZE	LAST MODIFIED	ACTIONS
 2012 Quaterly Reports	1.2 mb	Jun 12, 2013 12:14 PM	
 2013 Quaterly Reports	1.2 mb	Jun 12, 2013 12:14 PM	
 Customer Profiles	1.2 mb	Jun 12, 2013 12:14 PM	
 Inventory Mngmt	1.2 mb	Jun 12, 2013 12:14 PM	
 Marketing	1.2 mb	Jun 12, 2013 12:14 PM	 Preparing File

 Your report is published as a Microsoft Excel file, making it easy to consume by your users

Share your report with coworkers and friends, and they will receive them in their Gallery (think Dropbox)



The screenshot shows the Easyl software interface. At the top, it says 'PROGRESS Pacific' and 'Hey Srikanth Rangavajhala'. The main menu on the left includes 'Views', 'Data Sets', and 'Data Sources'. A 'Share 'Customer Profiles'' dialog box is open, featuring a search bar, a 'Share with others:' input field, and a 'Recently Shared:' list with names like Jessie Caliston, Deborah Brill, and Andrew Forsithe- MacNamara. Below the list is an 'Email Message:' field with a pre-filled message: 'Jessie, this is the customer profiles report for our New England customers. Please review and sign off. Thanks -Srikanth'. At the bottom of the dialog are 'Cancel' and 'Share' buttons.

A Windows 7 notification bubble is shown in the bottom-left corner. The title is 'New Easyl Report Shared'. The message text reads: 'Srikanth has shared 'Customer Profiles' with you and it is now in your gallery. [Click here to open](#)'. The notification is set against a blue background. In the bottom-right corner of this area, it says 'Windows 7 Evaluation copy. Build 7100'. The system tray at the bottom shows the time '16:14' and date '2013-10-02'.

Create a Report

Reports

Data Sets

Data Sources

Data Set 5 Name

Edit

This data set has been shared with 9 people, and has had 3 unique JDBC connections in the past 3 months. You are the original creator of this data set.

STATUS	✓	FIELDS	ROWS	SIZE	Last loaded: 10:44am on July 9, 2013
Good		100	1,200	91.3MB	Reload Now

Data Sources

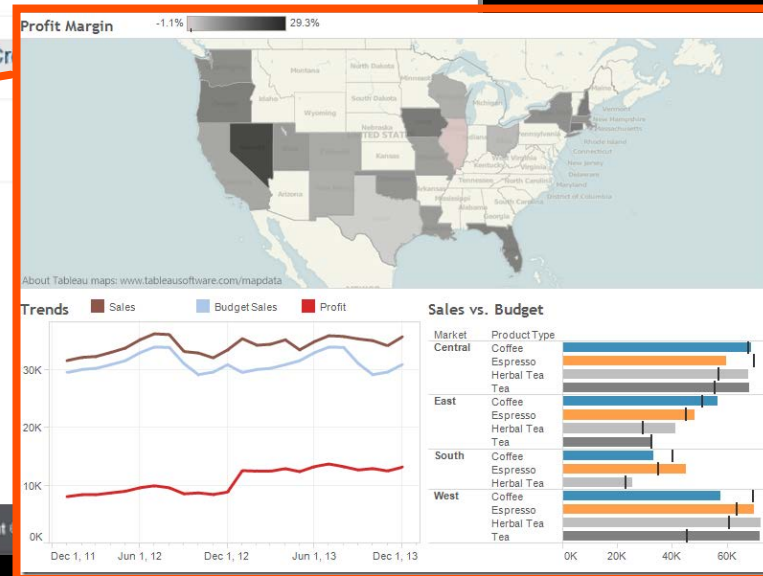
- Mktg Americas ✓
- Sales Team ⚠
- Marketing ⚠
- Marketing Dept ⚠
- Finance ⚠

Associated Reports

- 2012 Year End Reports
- 2012 Quaterly Reports
- Customer Profiles
- Inventory Mngmt

JDBC://xbdvg123.xce [Copy Link](#)

Connect your favorite BI tools directly to the data mart and avoid proprietary BI solutions





 **PROGRESS** Pacific™

 **PROGRESS** Rollbase®

 **PROGRESS** DataDirect®

 **PROGRESS** OpenEdge®

 **PROGRESS** DataDirect Cloud™

 **PROGRESS** Corticon®

 **PROGRESS** EasyI™



Michel Keymeulen
CEO
X-Power N.V.



STEELE



THE PLATFORM THAT WILL SPARK A THOUSAND IDEAS

Progress **PACIFIC**

APPLICATIONS BORN
FROM YOUR IDEAS.

PROGRESS.com



WHAT DOES IT SPARK FOR YOU?



PROGRESS

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